

DWK 56



FILE COPY

# MEMORANDUM

**To:** Dan Bergin, Manager Central Zone

**Copies to:**

**From:** Tina Wallace

**Contact No:** 07 41502020

**Fax No:** 07 41502029

A/District Manager

**Subject:** Tenchoff Catheter Access Program

**File Ref:**

Attached please find briefing as requested, for your consideration.

Please do not hesitate to contact Dr Darren Keating, Director of Medical Services on telephone 41 502210 if you require any further information.

*Tina Wallace*

Tina Wallace  
A/District Manager  
20/09/2004



**Queensland  
Government**  
Queensland Health

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## A BRIEFING TO THE ZONAL MANAGER

**BRIEFING NOTE NO:**

**REQUESTED BY:** Mr Dan Bergin, Manager Central Zone

**DATE:** 20 September 2004

**PREPARED BY:** Dr Darren Keating, Director of Medical Services

Bundaberg Health Service District 07 4150 2210

**CONSULTATION WITH:** Dr Peter Miach, Director of Medicine Bundaberg Health Service District, Dr Terry Hanelt, Director of Medical Services Fraser Coast Health Service District, Baxter Healthcare Representatives, Mr Alan Cooper, Chief Executive Officer Friendly Society Private Hospital

**CLEARED BY:** Peter Leck, District Manager, 4150 2020

**DEADLINE:** N/A

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**SUBMITTED THROUGH:** N/A

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**SUBJECT:** Tenchoff Catheter Access Program

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**COMMENTS ZONAL MANAGER:**

DAN BERGIN  
Zonal Manager  
Central Zone

/ /

### PURPOSE:

- Provide brief on new initiative related to care of renal patients in Wide Bay/Burnett region.

### BACKGROUND:

- A consistent concern amongst Renal Units (including BHSD) has been the lack of access to surgeon able and/or willing to insert Tenchoff Catheters for peritoneal dialysis (PD).
- PD provides a realistic and cost effective alternative to haemodialysis, but its success is dependent upon many factors including appropriate placement of the catheter.

### KEY ISSUES:

- Baxter Healthcare has offered the Tenchoff Catheter Access Program to BHSD.
- This program involves public patients from BHSD and FCHSD undergoing the catheter insertion procedure by a single surgeon in a private hospital (in this case Friendly Society Private Hospital – Bundaberg) at no extra cost to the public sector.
- All costs (medical and accommodation) are paid by Baxter, except for consumables which are provided by BHSD.
- This program has been operating in Perth for over one year with a high degree of success and satisfaction.

### RELATED ISSUES:

- Develops partnership with private healthcare sector.

### BENEFITS AND COSTS:

- It is anticipated that 10-15 patients will utilise this program with no additional costs to the public sector.
- Increased certainty of improved access for surgical service leading to improved patient management plans.
- Standardisation of procedure using one surgeon (Dr Brain Thiele) with whom Dr Miach is happy.

### ACTIONS TAKEN/ REQUIRED:

- To be noted.

**ATTACHMENTS:**

Copy of Letter dated 21 Jun 04 from Baxter Healthcare

Copy of Letter dated 22 Jul 04 from Baxter Healthcare

Baxter Healthcare Pty. Limited  
A.B.N. 43 000 392 781  
Postal Address:  
P.O. Box 6122, Acacia Ridge D.C.  
QLD 4110 Australia  
25 Murdoch Circuit, Acacia Ridge  
QLD 4110 Australia

www.baxterhealthcare.com.au  
Telephone: 07 3273 7300  
Fax: 07 3273 7232

**Baxter**

21<sup>st</sup> June 2004

**Dr Peter Miach**  
**Director of Medicine**  
Bundaberg Base Hospital  
2<sup>nd</sup> Floor, Main Building  
Bourbong Street  
BUNDABERG QLD 4670

Dear Dr Miach

Firstly thank you for meeting with myself, Brian Graham and Donna Williams last week and discussing your issues with catheter placements for Bundaberg and Hervey Bay District Hospitals.

In light of your access issues Baxter healthcare would like to formalize our discussions for the insertion of Peritoneal Catheters which would mean your patients would be able to commence treatment at an appropriate time.

We anticipate the process will be as follows:-

- a) You as the referring Nephrologist would refer patient to Dr B Thiele and indicate whether the patient is privately insured. Dr Thiele will then identify the patient as a "Baxter Patient".
- b) If the patient is privately insured, they will be treated as any other insured patient. Following surgery, if there is a "no gap" arrangement with the patient's insurer, Baxter will not be required to make any contribution to the Surgeon's account. If the surgeon does not have such an arrangement, Baxter will be responsible for that portion of such an arrangement, Baxter will be responsible for that portion of his/her fee that is above the CMBS fee.
- c) If the patient is uninsured, Baxter will meet that part of the surgeon's fee that is above 75% of the CMBS fee for the designated item number(s).
- d) Bills to be forwarded to Baxter Healthcare Pty Limited, 25 Murdoch Circuit, Acacia Ridge, Qld 4110, and marked for the attention of Mr Brian Graham.

In summary we request you will:


- a) Identify patients for the program
- b) Notify Dr B Thiele they are "Baxter Access program" patients
- c) Indicate to Dr Thiele whether the patients carry private health insurance
- d) If the need arises for Baxter to assist with training either in the home or in centre we would be happy to provide clinical support.

If you have any questions on the above please call me to discuss. This proposal means Baxter Healthcare will cover the surgeons and anaesthetists time, and the hospital stay. Bundaberg Base Hospital will supply all consumables for the procedure.

Please indicate when you would like to commence this program and we look forward to working with you to improve patient outcomes in regard to your access issues.

Yours sincerely

**BAXTER HEALTHCARE PTY LTD**



Trevor Barnett  
*Regional Manager*  
*Queensland*

Baxter Healthcare Pty. Limited  
A.B.N. 43 000 392 781  
Postal Address:  
P.O. Box 6122, Acacia Ridge D.C.  
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www.baxterhealthcare.com.au  
Telephone: 07 3273 7300  
Fax: 07 3273 7232

**Baxter**

22<sup>nd</sup> July 2004

**Dr Peter Miach**  
**Nephrologist**  
Renal Unit Department  
Bundaberg Health Service District  
Bundaberg Base Hospital  
P O Box 34  
BUNDABERG QLD 4670

*D. Miach*

Dear Dr Miach

Thank you for your letter advising of the decision to proceed with the Baxter Catheter Access Program.

I am confident the program will assist in better outcomes for Renal Patients in the Bundaberg Health District.

In response to your question relating to repositioning of the Tenchoff Catheter or revisions this will be covered under the Baxter Catheter Access program should such instances arise.

Brian Graham will be the primary Baxter contact person for the program and will be in contact shortly to finalize arrangements.

Thank you for your support and assistance with this initiative.

Yours sincerely

**BAXTER HEALTHCARE PTY LTD**



Trevor Barnett  
**Regional Manager**  
**Queensland**



**Queensland Government**  
Queensland Health

MCZ	989
Date	27/9/04
Emailed to	
MCZ Date Due	

**A BRIEFING TO THE ZONAL MANAGER**

BRIEFING NOTE NO:

30/9/04

REQUESTED BY:

Mr Dan Bergin, Manager Central Zone

→ DMS -

DATE:

20 September 2004

Low thought

PREPARED BY:

Dr Darren Keating, Director of Medical Services

please.

Bundaberg Health Service District 07 4150 2210

I'm amazed!

CONSULTATION WITH:

Dr Peter Miach, Director of Medicine Bundaberg Health Service District, Dr Terry Hanelt, Director of Medical Services Fraser Coast Health Service District, Baxter Healthcare Representatives, Mr Alan Cooper, Chief Executive Officer Friendly Society Private Hospital

*[Handwritten signature]*

CLEARED BY:

Peter Leck, District Manager, 4150 2020

Emailed to RL  
12/10/04  
DMS.

DEADLINE:

N/A

SUBMITTED THROUGH:

N/A

SUBJECT:

Tenchoff Catheter Access Program

COMMENTS ZONAL MANAGER:

→ Dan Bundaberg *[Handwritten signature]*

What happens if Baxter loses the contract for supplies?  
 Will this arrangement increase the amt. of dialysis done and can the District fund this?  
 Was the option of having Sunshine Coast vascular service (when established) undertake this work?

DAN BERGIN  
Zonal Manager  
Central Zone

*[Handwritten signature]*  
29/9/04



or - Better lose contact, scheme stops.

or This program is far Trenchier rather than a - ie Penton's decision - Approx 10/15/45  
Not expected to increase no; rate of access; if it able to find.

\* SCIASD not considered.

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From: Dan Bergin  
To: Peter Leck  
Date: 10/14/04 3:54pm  
Subject: Re: Tenchoff Catheter Access brief

Peter,  
thanks. I am happy with it then. What has happened to the ENT proposal?  
Dan

Dan Bergin  
Zonal Manager  
Central Zone

Phone : (07) 3234 0825  
Fax : (07) 3235 4384

Handwritten notes: 15/10/04, Peter Leck, and a signature.

>>> Peter Leck 14/10/2004 12:07:00 pm >>>

Hi Dan,

Am just following through on your comments from the brief provided about Tenchoff Catheter access via the Friendly Society Private Hospital.

I hope the following assists:

- 1) Baxter is aware and agree that the program ceases if they lose the contract.
- 2) The program aims to improve timely access to the procedure utilising a single experienced surgeon with good surgical outcomes. It is not antipated that the number of patients on PD will significantly increase beyond the 10-15 patients per year currently undergoing the procedure. However it should be noted that the Zonal Renal Plan does encourage access to PD in the first instance rather than immediate access to haemodialysis.
- 3) The Sunshine Coast Vascular service has been considered. However it was determined that a semi-urgent need currently exists and that the offer from Baxter in combination with the local private hospital sector encouraged partnerships, public-private cooperation and a more convenient service for patients by reducing the need for travel. Am happy to explore the Sunshine Coast vascular service once established.

Peter

Should be  
Renal File  
&  
DMS.