

DWK 53

From: <brian\_graham@baxter.com>  
To: <peter\_miach@health.qld.gov.au>  
Date: 29/04/2004 4:47pm  
Subject: Baxter Healthcare Pty Ltd - Catheter Access Program

Dear Dr Miach

Thank you for speaking with me this morning in relation to Baxter Healthcare's Catheter Access Program for Bundaberg / Hervey Bay.

As per your request, below I have provided you with an informal overview of the program.

The aims of the program include:

- To provide a value added service to Renal Units and Patients.
- Enable timely commencement of treatment resulting in improved clinical outcomes. Gorriz J.L et al. (2002). "Spanish Multi-Centre Study - Prognostic Significance of Unplanned Start Dialysis".
- Provide a dedicated resource eg: Surgeon - Theatre access
- Viable Peritoneal Dialysis catheters

The Program at a Glance:

- Public patient identified for Peritoneal Dialysis (PD) Catheter placement.
- Public patient admitted to designated Private Hospital.
- PD catheter placed in theatre by surgeon and anaesthetist.
- Patient then discharged (Same day case or Overnight stay)
- Patient then followed up by referring Renal Unit.

- Baxter Healthcare will cover the cost of:
- Private Hospital Bed Accommodation for 1 night
  - Theatre Costs for the procedure
  - Pharmacy related cost for the patient admission

Medicare will pay 75 per cent of the Medicare Schedule fee for services and procedures provided by the surgeon / anaesthetist. If the nominated practitioners (Surgeon / Anaesthetist) charges more than the Schedule fee, Baxter Healthcare will pay any charges in excess of the scheduled fee (The GAP).

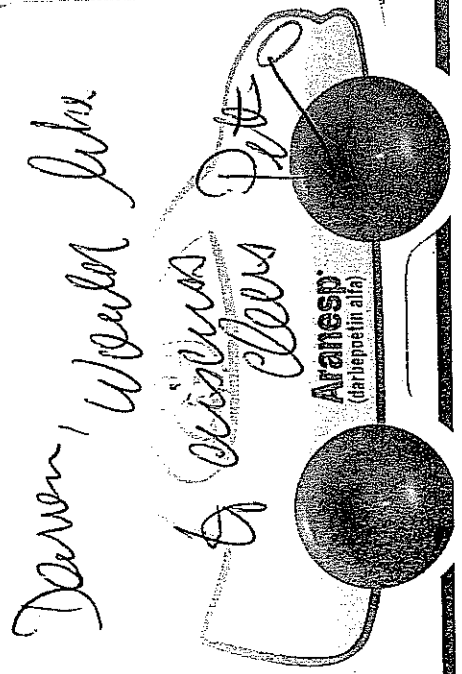
There is NO cost to the patient.

I look forward to speaking with you next week to identify the stakeholders.

Baxter Healthcare will need to have an understanding of the total costs of the program (eg: GAP's, Private Hospital Accommodation fees etc) to ensure the program is a viable option for Baxter and for your Renal Service. I will attempt to ascertain the costs for the private hospital before we speak next week.

If the program is viable for both parties, Trevor Barnett (Regional Manager Baxter Healthcare - Queensland) and myself will visit Bundaberg on Tuesday, 11th May 2004 to meet with yourself and the stakeholders, and formally present the program for discussion.

If you require further information on the Catheter Access Program prior to our meeting, please do not hesitate to contact me on 0417 265 859.

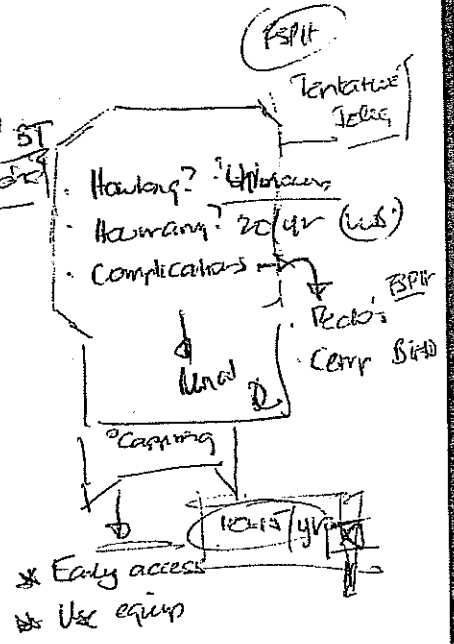


Handwritten notes: '100%', '15-20/10/04', '100%', '15-20/10/04'

Handwritten notes: '- why?', '- where?'

Handwritten notes: 'who's surgeon?', 'ST', 'Pm 5:30/04'

Handwritten notes: '- Amb TIR?', '- Cardiac RIV', '- Catheters'



Handwritten notes: 'Pre Admission', '100%', '15-20/10/04'

Handwritten initials: 'com'

Handwritten note: 'Unavailable.'

I look forward to your reply.

Regards

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"European APD Outcome Study: Anuric PD Patients - APD & EXTRANEAL"

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